

## Program Overview

### Doing Business with CREATE (Joseph E. Shacter & William C. Thompson – IDOT & AAR)

An overview of the Chicago Region Environmental and Transportation Efficiency Program (CREATE) Program and a preview of future CREATE projects.

### Electronic Bidding (Jim Layden – IDOT)

Electronic Bidding is coming soon to IDOT. Attend this workshop to find out more information regarding the process, how the bidding will function and other great pieces of information to ensure you are ready to utilize this new process.

### State's Contracting Process (Norma Sutton – CMS)

Business owners will learn about registering for bid notifications and board of elections, Invitations for Bids (IFB), forms, Request for Proposals (RFP), current contract opportunities, how to compete for State contracting and the process for prompt vendor payment

### How to Do Business with the Tollway (Paul Kovacs/John Donato/Gustavo Giraldo – Illinois Tollway)

The Illinois Tollway is providing opportunities for large, small and diverse companies across the state. This presentation will highlight procurement opportunities and offer step-by-step guidelines on how to do business with the Illinois Tollway. There is a variety of opportunities in 2013, to include goods, services, engineering and construction. In addition, the Illinois Tollway's Diversity Program seeks to increase access to economic opportunities for disadvantaged, minority and women-owned businesses (D/M/WBE), as well as under-employed individuals. Learn more about how you can participate in the Tollway's customized DBE program, unbundled opportunities, unique bid incentive/hiring program, Mentor/Protégé program, extensive outreach and networking events.

### Work Category Expansion (D. Cook-Felton & T. Day – IDOT)

This session outlines the process for requesting a work category expansion. Topics will include required documentation, estimated processing time and types of available assistance.

### Getting Paid (Jim Sterr – IDOT)

This session provides an overview of the IDOT payment process and explains the actions subcontractors and suppliers can take to protect their interest in payment for work performed. Discussion includes the contract, mechanics' liens, payment and performance bond claims, and claims under the State Prompt Payment Act.

### Illinois Clean Water Initiative (Art Moore – IEPA)

The Illinois EPA in collaboration with the Illinois Finance Authority is proposing additional infrastructure projects to help municipalities with financing for needed infrastructure improvements. Clean Water Initiative projects will provide thousands of jobs for such trades as pipefitters, plumbers, engineers, carpenters and electricians.

### BEP Certification (Carlos Gutierrez – CMS)

Minorities, women, and person(s) with disabilities small business owners will learn about the requirements and qualifications on how to get certified to do business with the State. Certification with the State opens doors to opportunity with other public and private buyers who are looking for partnerships with diverse suppliers.

### Prime Contractor Prequalification (Mike Copp – IDOT)

This session will provide contractors the necessary information to become prequalified as a Prime Contractor with the Illinois Department of Transportation. Topics will include the prequalification ratings process and the Authorization to Bid process.

### Advantage Illinois / Invest Illinois Venture Fund (Art Williams – DCEO)

Invest Illinois Venture Fund Program (IIVF) is a new venture capital program to support young, innovative companies in our state that show high growth potential and is part of a suite of capital access and credit investment programs available through Advantage Illinois. Presentation and discussion will cover how the Advantage Illinois/IIVF program can assist your business.

### USDOTs Short Term Lending and Bonding Education Program (Roberto Escalante – USDOT Small Business)

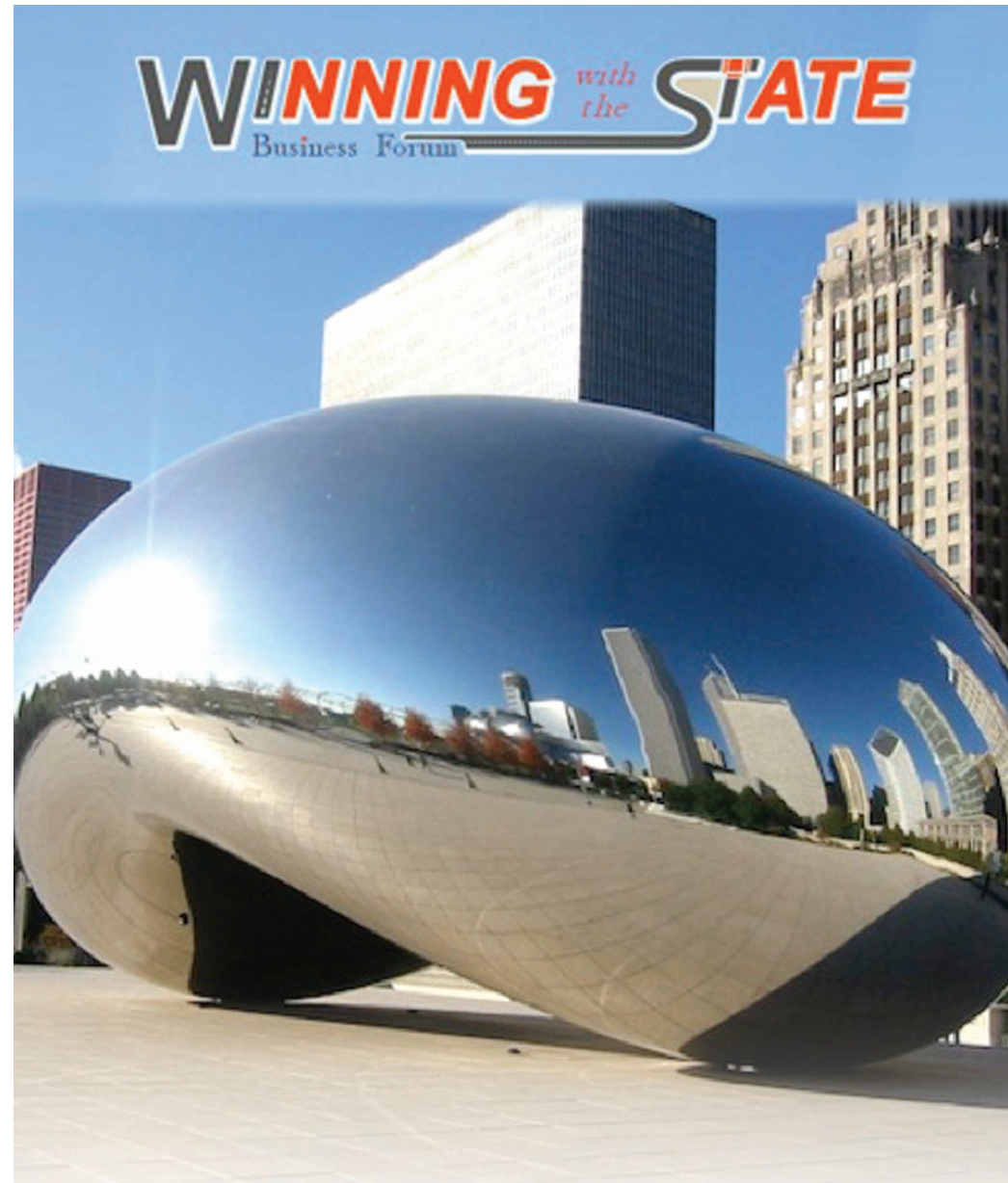
This presentation will discuss the US Department of Transportation's Short Term Lending Program. Participants will learn information regarding the eligibility process for participants, documentation requirements, and how to apply on this asset based lending program.

### Building Capacity through Alliances (Theo Joyner / Lance Foster – IDOT)

To compete effectively in today's marketplace DBEs must focus on capacity building. This workshop will discuss various teaming strategies; the components of a joint venture agreement; and, evaluating a teaming partner.

### Procurement Technical Assistance Centers (Sheri Ericson – DCEO)

The Illinois Procurement Technical Assistance Centers (PTAC) assist existing businesses with selling their products/services to federal, state and local government agencies, in addition to providing assistance with minority and women business certification applications. Presentation and discussion will cover how the PTAC program can assist your business.



## Monday, March 4, 2013

8:30 am - 4:00 pm

Illinois Institute of Technology, Hermann Hall  
3241 South Federal Street, Chicago, IL 60616

# Overall Program

Registration	8:30am-9:00am
Opening Remarks	9:00am-9:50am
Deputy Secretary Ashmore	9:00am-9:05am
Secretary Schneider	9:05am-9:15am
ISTHA	9:15am-9:25am
CMS	9:25am-9:35am
DCEO	9:35am-9:45am
Conference Logistics	9:45am-9:50am
Light Refreshments	9:50am-10:00am
Breakout Session 1	10:00am-10:50am
Networking-Exhibits-Break	10:50am-11:00am
Breakout Session 2	11:00am-11:50am
Networking-Exhibits-Break	11:50am-noon
Lunch Break	Noon-1:00pm
Breakout Session 3	1:00pm-1:50pm
Networking-Exhibits-Break	1:50pm-2:00pm
Breakout Session 4	2:00pm-2:50pm
Networking-Exhibits-Break	2:50pm-3:00pm
Closing Remarks	3:00pm-3:20pm
Networking-Exhibits	3:20pm-4:00pm

Refreshments and lunch provided by



# Breakout Sessions

## MORNING

### Breakout Session 1 ----- 10-10:50am

Room	Topic	Speaker
McCormick 1	Doing Business with CREATE	Joseph E. Shacter & William C. Thompson
McCormick 2	Electronic Bidding	Jim Layden
Hermann Room	State's Contracting Process	Norma Sutton
Alumni Room	How to Do Business with the Tollway	Paul Kovacs/John Donato/Gustavo Giraldo

### Breakout Session 2 ----- 11-11:50am

Room	Topic	Speaker
McCormick 1	Work Category Expansion	Diane Cook-Felton & Tony Day
McCormick 2	Getting Paid	Jim Sterr
Hermann Room	Illinois Clean Water Initiative	Art Moore
Alumni Room	BEP Certification	Carlos Gutierrez

## AFTERNOON

### Breakout Session 3 ----- 1-1:50pm

Room	Topic	Speaker
McCormick 1	Prime Contractor Prequalification	Mike Copp
McCormick 2	IIVF	Art Williams
Hermann Room	How to Do Business with the Tollway	Paul Kovacs/John Donato/Gustavo Giraldo
Alumni Room	State's Contracting Process	Norma Sutton

### Breakout Session 4 ----- 2-2:50pm

Room	Topic	Speaker
McCormick 1	USDOTs Short Term Lending and Bonding Education	Roberto Escalante
McCormick 2	Building Capacity Through Alliances	Theo Joyner & Lance Foster
Hermann Room	BEP Certification	Carlos Gutierrez
Alumni Room	PTAC	Sheri Ericson